



FTSRetail

**UNLOCK
PROFIT.
CONTROL
STORES**



**A Unified Platform for
for your Grocery Business.**

SCALE YOUR SUCCESS.

ELIMINATE LOSS ,ACCELERATE GROWTH

- Running a business is complex, but your technology shouldn't be.
- Fragmented systems hide your profit in shrink, slow checkouts, and missed loyalty.
- We've designed our FTSRetail Cygnus Grocery solution ecosystem to eliminate technical friction and help you focus on your customers.
- FTStetail unifies your entire operation into a single growth engine.
- We help you identify hidden margins today so you can scale from one store to one hundred tomorrow—with zero operational friction.



“We opened a new store and FTS helped us with everything we needed to get our business up and running quickly.”
- Los Tios Grocery Store, Texas



866-477-1741



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FTSRetail: A Unified Solution for every Modern Business

Speed Up Your Service, Not Your Stress

Long lines and complicated interfaces lead to lost revenue. Our POS ensures your business moves as fast as your customers do.

- **Faster POS & Self-Service:** Reduce wait times by empowering customers with Self-Order and Self-Checkout kiosks.
- **Simple Training:** Our interface is so intuitive that new staff can be up and running in minutes, not days.
- **Zero Errors:** Automated workflows ensure that orders and inventory are accurate every single time.



Total Operational Freedom

Forget about needing an "IT guy" on call. We handle the technical heavy lifting so you don't have to.

- **No Local IT Required:** Our system is 100% cloud-based. If you have an internet connection, you have a fully functional business.
- **Manage from Anywhere:** Use any device to access real-time data and manage your store whether you are in the office or on vacation.
- **Reliable Cloud Backups:** Your data is always safe, synced, and secure.



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FTSRetail: A Unified Solution for every Modern Business

Inclusive & Flexible Payments

Never turn a customer away because of how they choose to pay.

- **All Transactions Supported:** We go beyond standard credit cards to fully support WIC, EBT, and more, ensuring you can serve your entire community.
- **Bilingual Support:** Our support and interfaces are available in English and Spanish helping your diverse team and customers feel confident and connected.



Smooth Onboarding & Growth

We don't just send you a box of hardware and wish you luck- we provide full support and guidance every step of the way.

- **Dedicated Onboarding:** Our team guides you through setup to ensure your online store and physical POS are perfectly synced from Day 1.

Drive Repeat Sales & Customer Loyalty

Acquiring a new customer is expensive; keeping one shouldn't be. Our loyalty and convenience modules turn one-time visitors into lifelong fans.

- **Personalized Loyalty Programs:** Automatically track customer preferences and send tailored offers that keep them coming back.
- **Frictionless Shopping (BOPIS & Curbside):** Meet the modern demand for convenience with Buy Online, Pick Up In-Store and Curbside Pickup—giving your customers the flexibility they crave.
- **Digital Displays:** Replace static signage with vibrant digital displays that showcase daily specials in real-time.



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Elevating Your Business: The Complete Ecosystem

Boost Your Margins & Protect Profits

Inflation and labor costs are the biggest threats to your bottom line. Our smart inventory tools act as a digital guard dog for your profit margins.

- **Pinpoint Shrink:** Receive real-time inventory alerts the moment a discrepancy is detected. Stop "shrink" (loss/theft) before it impacts your end-of-month reports.
- **Modern Sales Channels:** Don't let local competitors outpace you. Integrate your online store with your physical inventory to reach more customers while keeping operational costs lean. Don't let local competitors outpace you.
- **Eliminate Manual Tagging (ESL):** With Electronic Shelf Labels, update prices across your entire store in seconds—eliminating manual labor cost and ensuring shelf prices always match the register.

Most POS systems are just cash registers. Our solution is a Growth Engine. Whether it's reclaiming lost profits through Electronic Shelf Labels or driving new revenue through Curbside Pickup and Loyalty programs, we give you the tools to beat the competition and scale your business with confidence.



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Elevating Your Business: The Complete Ecosystem

The Problem	Our Solution	The Result
High Labor Costs	Self-Checkout & Self-Order	Lower overhead & more efficient staff.
Technical Downtime	Cloud-based / No Local IT	24/7 reliability without maintenance costs.
Limited Payment Options	WIC/EBT/Card Integration	Increased sales and customer inclusivity.
Communication Barriers	Bilingual Support	Smoother operations and fewer mistakes.
Price Mismatches	Electronic Shelf Labels (ESL)	Zero profit loss from shelf-to-register gaps.
High Labor/Admin	Automated Inventory & ESL	Save 5+ hours/week per store on manual price updates.
Inventory Loss	Real-time Shrink Alerts	Recover margins lost to theft or waste.
Generic Marketing	Built-in Loyalty Module	Increase visit frequency with personalized offers.
Limited Reach	BOPIS & Online Store	Expand your footprint beyond your physical walls.



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TOTAL STORE CONTROL.



INSTANT CHECKOUT

- **Fast POS.**
- **Simple Training.**
- **Zero Errors.**
- **All Transactions Supported.**
(Cards/WIC/EBT etc.)

Module: POS, Self- order, Self checkout , Online Store



FULLY SUPPORTED

- **Reliable Cloud backup & Access to manage your business anytime, anywhere, from any device .**
- **No Local IT required.**
- **Bilingual Support. (English & Spanish)**
- **Easy Setup and Dedicated Onboarding team.**

Cloud & Support



BOOST MARGIN

- **Pinpoint Shrink with real-time Inventory alerts.**
- **Eliminate the labor of manual tagging and stop profit loss from shelf-to-register price gaps**

Module: Inventory, Electronic Shelf labels (ESL's)



DRIVE REPEAT SALES

- **Built-in loyalty that personalizes offer.**
- **Reach more Customers through modern convenient channels & beat competition.**

Module: Loyalty, Curbside Pickup, Buy online & pay in store (BOPIC), Online store ,Digital Displays



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ABOUT FTS SOLUTIONS



- **Based in Stafford, Texas since 2007 , we are dedicated to Grocery innovation**
- **We specialize in AI-driven, cloud-based automation for grocery, convenience, and WIC retailers.**
- **Our mission is simple: Help you scale your profits via powerful, reliable, and affordable technologies.**
- **Our staff assists you each step of the way in integrating our retail management solution in your grocery store, supermarket, or WIC store.**



Customer First

We strive to provide exceptional service and support.



Integrity

You only pay for what you need. No-Gimmicks, transparent pricing.



Passion

Your success is ours. We work tirelessly to ensure the result you expect.



Excellence

We are leading experts in our field, and we put that expertise at your disposal.

**Meet us at
the NWA conference, Dallas, TX |
May 27- 30, 2026**



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